

# HOUSTON BUSINESS JOURNAL

## THE LIST

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### LARGEST FOOTPRINT: HOUSTON-AREA COMMERCIAL PROPERTY OWNERS

RANKED BY LOCAL, COMMERCIAL SQUARE FEET OWNED

| Company Name<br>Website  | Address<br>Phone  | Local, Commercial<br>Square Feet<br>Owned | Property Types Owned in<br>Houston                                  | Top Local Executive  | Headquarters<br>Year Founded<br>Locally |
|--|---|---|---|--|---|
| <b>1 Prologis</b> <sup>①</sup><br>prologis.com   | 1296 N. Post Oak Rd.<br>Houston, TX 77055<br>713-682-2292                           | 13.02<br>million                          | Industrial  | Ross Matthews, SVP/market<br>officer<br>rmatthews@prologis.com   | San Francisco<br>1993                   |
| <b>2 MetroNational Corp.</b> <sup>⊛</sup><br>memorialcity.com                          | 945 Bunker Hill<br>Rd., #400<br>Houston, TX 77024<br>713-973-6400                   | 8.5<br>million                            | Industrial, office, multifamily,<br>retail, land and hotels/resorts | Jason Johnson, president<br>jason.johnson@metronational.com  | Houston<br>1954                         |
| <b>3 Camden Property Trust</b> <sup>③</sup><br>camdenliving.com                        | 11 Greenway<br>Plz., #2400<br>Houston, TX 77046<br>713-354-2500                     | 7.8<br>million                            | Multifamily   | Richard Campo, chairman/CEO<br>rcampo@camdenliving.com<br>D. Keith Oden, president<br>koden@camdenliving.com                     | Houston<br>1993                         |
| <b>4 EastGroup Properties Inc.</b> <sup>⑤</sup><br>eastgroup.net                       | 4220 World<br>Houston, #170<br>Houston, TX 77032<br>281-987-7200                    | 6.8<br>million                            | Industrial  | Brent Wood, SVP<br>brent.wood@eastgroup.net<br>Kevin Sager, VP<br>kevin.sager@eastgroup.net                                      | Jackson, MS<br>1994                     |
| <b>5 Liberty Property Trust</b> <sup>④</sup><br>libertyproperty.com                    | 8827 N. Sam Houston<br>Pkwy. W<br>Houston, TX 77064<br>281-955-2000                 | 6.52<br>million                           | Industrial, office and land   | Jay Kraft, VP/city manager<br>jkraft@libertyproperty.com   | Malvern, PA<br>2004                     |
| <b>6 Brookfield</b> <sup>②</sup><br>brookfield.com                                     | 1200 Smith St., #1200<br>Houston, TX 77002<br>713-651-1515                          | 6.19<br>million                           | Office  | Paul Frazier, EVP/head of Houston<br>region<br>paul.frazier@brookfield.com   | New York<br>1992                        |
| <b>7 Fidelis Realty Partners Ltd.</b> <sup>⑩</sup><br>fidelisrealtypartners.com        | 4500 Bissonnet<br>St., #300<br>Bellaire, TX 77401<br>713-693-1400                   | 5.73<br>million                           | Office and retail   | Alan Hassenflu, CEO<br>ahassenflu@frpltd.com   | Houston<br>2003                         |
| <b>8 Cousins Properties</b> <sup>⊛</sup><br>cousinsproperties.com                      | 9 Greenway Plz., #650<br>Houston, TX 77046<br>404-407-1000                          | 5.7<br>million                            | Office  | Bob Boykin, managing director<br>leasing   | Atlanta<br>2013                         |
| <b>9 Unilev Management Corp.</b> <sup>⑩</sup><br>unilev.com                            | 1 Riverway, #100<br>Houston, TX 77056<br>713-850-7878                               | 5.16<br>million                           | Office, multifamily and retail                                      | Shannon Scoville, CEO<br>shannon.scoville@unilev.com   | Houston<br>1993                         |
| <b>10 DCT Industrial Trust</b> <sup>⑬</sup><br>dctindustrial.com                       | 10796 Kempwood Dr.<br>Houston, TX 77043<br>832-204-4448                             | 4.86<br>million                           | Industrial  | Justin Bennett, SVP<br>jbennett@dctindustrial.com  | Denver<br>2003                          |
| <b>11 Boxer Property Management</b> <sup>⑨</sup><br>boxerproperty.com                  | 720 N. Post Oak<br>Rd., #500<br>Houston, TX 77024<br>713-777-7368                   | 4.42<br>million                           | Office, retail and land   | Andrew Segal, chairman/CEO<br>andrew.segal@boxerproperty.com<br>Justin Segal, president<br>justin.segal@boxerproperty.com        | Houston<br>1994                         |
| <b>12 Property Commerce</b> <sup>⑧</sup><br>propertycommerce.com                       | 8555<br>Westheimer, #100<br>Houston, TX 77063<br>832-804-8500                       | 4.23<br>million                           | Retail  | S. Jay Williams, president<br>jwilliams@propertycommerce.com   | Houston<br>1976                         |
| <b>13 Duke Realty Corp.</b> <sup>⑯</sup><br>dukerealty.com                             | 1 Riverway, #1350<br>Houston, TX 77056<br>713-353-3200                              | 4.19<br>million                           | Industrial and office   | David Hudson, SVP Houston<br>operations  | Indianapolis<br>2006                    |
| <b>14 NewQuest Properties</b> <sup>⑦</sup><br>newquest.com                             | 8827 W. Sam Houston<br>Pkwy. N, #200<br>Houston, TX 77040<br>281-477-4300           | 3.95<br>million                           | Retail  | Katherine Hatcher, president/COO   | Houston<br>2001                         |
| <b>15 First Industrial Realty Trust Inc.</b> <sup>⑫</sup><br>firstindustrial.com       | 8800 Jameel Rd., #150<br>Houston, TX 77040<br>713-681-0885                          | 3.77<br>million                           | Industrial and land   | Royal Pratt, regional director<br>rpratt@firstindustrial.com   | Chicago<br>1997                         |
| <b>16 Clay Development &amp; Construction Inc.</b> <sup>⑭</sup><br>claydevelopment.com | 5599 San Felipe<br>St., #1440<br>Houston, TX 77056<br>713-789-2529                  | 3.7<br>million                            | Industrial and land   | Albert Clay, president<br>aclay@claydevelopment.com<br>Robert Clay, VP<br>rclay@claydevelopment.com                              | Houston<br>1998                         |
| <b>17 Hines</b> <sup>⑮</sup><br>hines.com  | 2800 Post Oak<br>Blvd., 49th Fl.<br>Houston, TX 77056<br>713-621-8000               | 3.66<br>million                           | Industrial, office, multifamily,<br>retail, residential and land    | Gerald Hines, chairman/founder<br>Jeffrey Hines, president<br>jeff.hines@hines.com   | Houston<br>1957                         |
| <b>18 Welcome Group LLC</b> <sup>⑰</sup><br>welcomegroup.com                           | 5858<br>Westheimer, #800<br>Houston, TX 77057<br>713-952-7000                       | 3.17<br>million                           | Industrial, office and land   | Welcome Wilson, Jr., president/<br>CEO<br>wwilsonjr@welcomegroup.com   | Houston<br>1979                         |
| <b>19 Hartman Income REIT Inc.</b> <sup>⑱</sup><br>hi-reit.com                         | 2909 Hillcroft, #420<br>Houston, TX 77057<br>713-467-2222                           | 2.18<br>million                           | Industrial, office and retail                                       | Allen Hartman, CEO<br>ahartman@hi-reit.com   | Houston<br>1984                         |
| <b>20 Interra Capital Group</b> <sup>Ⓐ</sup><br>interracapital.com                     | 2400 Augusta Dr., #330<br>Houston, TX 77057<br>713-574-9900                         | 2.1<br>million                            | Industrial, office, multifamily<br>and retail                       | Jack Poletsek, principal<br>David Poletsek, VP   | Houston<br>2006                         |
| <b>21 PM Realty Group</b> <sup>Ⓒ</sup><br>pmrg.com                                     | 1000 Main St., #2400<br>Houston, TX 77002<br>713-209-5800                           | 1.66<br>million                           | Office, multifamily and retail                                      | Rick Kirk, chairman/CEO<br>rkirk@pmrg.com  | Houston<br>1954                         |
| <b>22 The Richland Cos.</b> <sup>Ⓓ</sup><br>therichlandcompanies.com                   | 1110 N. Post Oak<br>Rd., #170<br>Houston, TX 77055<br>713-682-5707                  | 1.51<br>million                           | Industrial, office, retail and land                                 | Edna Meyer-Nelson, president/<br>CEO   | Houston<br>1993                         |
| <b>23 Moody Rambin</b> <sup>Ⓔ</sup><br>moodyrambin.com                                 | 3003 W. Alabama<br>Houston, TX 77098<br>713-271-5900                                | 1.05<br>million                           | Industrial, office, retail,<br>residential and land                 | Bob Cromwell, managing director<br>bcromwell@moodyrambin.com<br>Dan Moody III, managing director<br>dan.moody3@moodyrambin.com   | Houston<br>1969                         |
| <b>24 TNRG Inc.</b> <sup>Ⓚ</sup><br>tnrg.net   | 15120 Northwest<br>Fwy., #190<br>Houston, TX 77040<br>713-956-1000                  | 685,807                                   | Industrial and land   | Don Eastveld, CEO<br>don@tnrg.net  | Houston<br>1992                         |
| <b>25 D'Agostino Cos.</b> <sup>Ⓛ</sup><br>dagostinocompanies.com                       | 4055 Technology<br>Forest Blvd., #200<br>The<br>Woodlands, TX 77381<br>281-465-8484 | 620,000                                   | Office, retail and land   | Chris D'Agostino, partner<br>chris.dagostino@dagostinocompanies.com<br>Bryan D'Agostino, partner<br>bryan@dagostinocompanies.com | The<br>Woodlands<br>2000                |

#### ► CLOSER LOOK

## 5.12M

Increase in commercial  
square feet owned by  
companies on The List  
compared to last year's List

#### MOST LOCAL REVENUE FY 2014\*

|   |         |
|---|---------|
| NewQuest<br>Properties                  | \$94.5M |
| Cousins Properties                      | \$75.3M |
| Clay Development &<br>Construction Inc. | \$49.5M |
| Boxer Property<br>Management            | \$36.1M |
| Hartman REIT Inc.                       | \$19.1M |

\*Note: Not all firms disclosed this  
information

#### ABOUT THE LIST

Information for The List was  
obtained from questionnaires  
completed by company  
representatives and HBJ  
research. Not all information  
could be independently  
verified by HBJ.

The List originally published  
in the July 31 edition of the  
Houston Business Journal.

The following companies  
from last year's List did not  
respond to requests for  
information: Weingarten  
Realty Investors, No. 6;  
Whitstone REIT, No. 19; Griffin  
Partners Inc., No. 20; and  
KBS Realty Advisors, No. 21.

\* = Not on last year's List

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