

SAN ANTONIO BUSINESS JOURNAL

T H E L I S T

INDUSTRIAL PROPERTY MANAGEMENT FIRMS

RANKED BY TOTAL INDUSTRIAL SPACE MANAGED LOCALLY

Business name Website	Address Phone	Total industrial space managed locally	No. of industrial properties managed locally	Total commercial space managed locally	Top local executive
1 Port San Antonio ① portsanantonio.us	907 Billy Mitchell San Antonio, TX, 78226 210-362-7800	9,691,566	93	12,091,183	Roland Mower
2 Prologis ② prologis.com	9535 Ball St. #1000 San Antonio, TX, 78217 210-212-9292	5,768,283	50	5,768,283	Eduardo Gonzalez, egonzalez@prologis.com
3 CBRE Group Inc. ③ cbre.com/sanantonio	200 Concord Plz. #800 San Antonio, TX, 78216 210-225-1000	2,522,993	29	3,128,147	Scott Senese, scott.senese@cbre.com
4 Cavender & Hill Properties Inc. ④ cavenderhill.com	900 Isom Rd. #306 San Antonio, TX, 78216 210-349-0900	1,518,957	17	1,518,957	J. Mark Cavender, mcavender@cavenderhill.com
5 Area Real Estate ⑤ areatx.com	1221 Broadway #104 San Antonio, TX, 78215 210-417-4311	1,493,874	11	1,856,244	David Adelman, david@areatx.com
6 Stream Realty Partners ⑥ streamrealty.com	100 N.E. Loop 410 #1500 San Antonio, TX, 78216 210-930-3700	1,398,429	9	2,353,498	Allan Young, ayoung@streamrealty.com
7 DH Realty Management Inc. ⑦ dhrealtypartners.com	801 N. St. Mary's St. San Antonio, TX, 78205 210-222-2424	793,535	6	1,378,849	Michael Hoover, hoover@dhrealtypartners.com
8 Birnbaum Property Co. ⑧ birnbaumproperty.com	8000 IH-10 W #200 San Antonio, TX, 78230 210-349-7711	385,600	2	1,210,810	John Moake, jmoake@birnbaumproperty.com
9 The Richland Cos. ⑨ therichlandcompanies.com	5411 Bandera Rd. #304 San Antonio, TX, 78238 210-522-1200	322,808	2	529,680	Mickey Meyer-Sturgis, msturgis@rfs-inc.net
10 Peloton Commercial Real Estate LP ⑩ pelotoncre.com	P.O. Box 15039 San Antonio, TX, 78212 210-299-1172	269,595	17	1,807,599	Nancy Russell, nrussell@peloton-sa.com
11 Travis Commercial Real Estate Services Ltd. ⑪ traviscommercial.com	9601 McAllister Fwy. #1100 San Antonio, TX, 78216 210-308-9888	245,000	1	1,691,000	Chuck King, cking@traviscommercial.com
12 HPI Real Estate Management Inc. ⑫ hpiix.com	842 N.W. Loop 410 #119 San Antonio, TX, 78216 210-253-3995	235,464	1	2,219,005	Lawrence O'Connor, oconnor@hpiix.com
13 Valcor Commercial Real Estate ⑬ valcorcre.com	5101 Broadway St. #200 San Antonio, TX, 78209 210-824-4242	169,632	5	816,505	Charlie Malmberg, Charlie@valcorcre.com Jonathan Collins, jonathan@valcorcre.com
14 Transwestern ⑭ transwestern.net/sanantonio	8200 IH-10 W #800 San Antonio, TX, 78230 210-341-1344	160,661	2	3,463,547	Matt Rose, matt.rose@transwestern.net
15 Drought Properties Inc. ⑮ droughtproperties.com	7700 Broadway St. #200 San Antonio, TX, 78209 210-824-1133	106,500	3	81,173	Harry Drought Sr., hdsr@droughtproperties.com
16 Primera Partners LLC ⑯ primerapartners.com	8500 Village Dr. #300 San Antonio, TX, 78217 210-444-1400	71,400	2	975,136	Charles Brown, cbrown@primerapartners.com
17 Endura Advisory Group ⑰ endurasa.com	9311 San Pedro Ave. #850 San Antonio, TX, 78216 210-366-2222	40,330	1	2,683,896	David Held, dheld@endurasa.com Jim Lundblad, jlundblad@endurasa.com

NOTES: * Indicates that company was not ranked on prior year's list

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► CLOSER LOOK

1965

Year oldest firm on the list opened for business in SA — DH Realty Management Inc.

ABOUT THE LIST

Information was obtained from firm representatives. Information on The List was supplied by individual companies through questionnaires and could not be independently verified by the San Antonio Business Journal. Live Oak-Gottesman, Kuykendall & Co. Inc. and Baldwin Commercial Management LLC did not respond to our inquiries by deadline. Only those that responded to our inquiries were listed.

2014-15 BOOK OF LISTS PLATINUM SPONSORS



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► BY THE DOLLARS



OFFICE SPACE
MANAGED



INDUSTRIAL
SPACE MANAGED



RETAIL
SPACE MANAGED

► BY THE NUMBERS

58,308,425

Total square footage of commercial space managed by firms on the lists.

740

Total number of properties managed.

1908

Year oldest firm on list opened in SA.