

SAN ANTONIO BUSINESS JOURNAL

THE LIST

RETAIL PROPERTY MANAGEMENT FIRMS

RANKED BY TOTAL RETAIL SPACE UNDER MANAGEMENT

Business name, Prior year's rank Website	Address Phone	Total retail space managed locally	Largest retail property	Total commercial space managed	Top local executive
1 Cencor Realty Services Inc. ① cencorrealty.com	70 N.E. Loop 410 #450 San Antonio, TX, 78216 210-366-3500	2,514,871	Circle K Market 240,952	2,514,871	Karen Waring, kwaring@cencorrealty.com
2 Rohde Ottmers Siegel Realty Services ② rohde Realty.com	11503 N.W. Military Hwy. 4330 San Antonio, TX, 78231 210-366-1400	2,427,205	Shoppers City Mall 125,800	2,497,509	Tom Rohde III, tomrohde@rohdesrealty.com
3 HPI Real Estate Management Inc. hpicx.com	842 N.W. Loop 410 #119 San Antonio, TX, 78216 210-253-3985	1,819,583	NA	2,219,005	Lawrence O'Connor, oconnor@hpicx.com
4 REATA Property Management Inc. reatarealstate.com	1100 NE Loop 410 #400 San Antonio, TX, 78209 210-348-9222	1,525,711	Shop at Lincoln Heights 222,714	2,125,785	Bob Barnes, bbarnes@reata.com
5 Simon Property Group ③ simon.com	225 W. Washington St. Indianapolis, IN, 46204 317-636-1900	1,121,000	Ingram Park Mall 1,120,300	1,121,000	Valerie Flores, vflores@simon.com
6 Barshop & Oles Co. ④ barshop-oles.com	10001 Reunion Pl. #230 San Antonio, TX, 78216 210-366-3555	980,800	Northwoods Shopping Center 693,800	980,800	Wade McGinnis, wade@barshop-oles.com
7 Birnbaum Property Co. ⑤ birnbaumproperty.com	200 Concord Pl. Dr. #960 San Antonio, TX, 78216 210-349-7711	730,819	North Salado Village	1,210,810	John Muske, jmuske@birnbaumproperty.com
8 Valcor Commercial Real Estate ⑥ valcor.com	5101 Broadway St. #200 San Antonio, TX, 78209 210-624-4242	646,873	Gateway Plaza 138,510	816,505	Charlie Weinberg, charlie@valcor.com Jonathan Collins, jonathan@valcor.com
9 MSL Real Estate Services ⑦ mslinvestments.com	2211 N.W. Military Hwy. #220 San Antonio, TX, 78213 210-524-2336	625,429	NA	670,429	John Duncan
10 MHC Management Co. ⑧ mhcmgmt.com	6812 Bandera Rd. #210 San Antonio, TX, 78238 210-520-8200	604,729	Leon Creek Shopping Center 149,500 SF	656,820	Matt Jarysek, mjarysek@mhcmgmt.com
11 Endura Advisory Group ⑨ endura.com	4311 San Pedro #950 San Antonio, TX, 78216 210-366-2222	489,547	Lava Creek Festival	2,683,896	David Holt, dholt@endura.com Jim Lindblad, jimd@endura.com
12 DH Realty Management Inc. ⑩ dhrefcitypartners.com	801 N. St. Mary's St. San Antonio, TX, 78205 210-222-3424	485,509	Soldoff Center 122,574	1,378,849	Michael Hoover, mhoover@dhrefcitypartners.com
13 REOC San Antonio ⑪ reocsanantonio.com	8023 Yarbrough Dr. #1200 San Antonio, TX, 78230 210-524-4000	404,866	The Plaza at Encino Commons 99,600	1,236,988	Todd Geki, tgeki@reocsanantonio.com
14 RFM Commercial Inc. ⑫ rfmcommercial.com	1920 Nacogoches #201 San Antonio, TX, 78209 210-826-0036	194,379	NA	346,113	Richard McCaleb, rmc@rfmcommercial.com
15 Peloton Commercial Real Estate ⑬ pelotonre.com	250 Nottingham #115 San Antonio, TX, 78209 210-289-1172	193,148	Carousel Court 41,110	1,607,599	Gardner Peavy, gpeavy@peloton-sa.com
16 Primera Partners LLC ⑭ primerapartners.com	8500 Village Dr. #300 San Antonio, TX, 78217 210-644-1400	163,874	NA	975,136	Charles Brown, cbrown@primerapartners.com
17 Transwestern ⑮ transwestern.net/sanantonio	8200 IH-30 W #900 San Antonio, TX, 78230 210-341-1344	152,876	Westpark Plaza 134,576	3,463,547	Matt Ross, matt.ross@transwestern.net
18 Core Commercial ⑯ corecommercialsa.com	7271 Wurzbach Rd. #117 San Antonio, TX, 78240 210-201-0061	148,406	NA	148,406	Amanda Cocha, amanda.cocha@corecommercialsa.com
19 J. Allen Investments Inc. ⑰ NA	17253 Nacogoches Rd. San Antonio, TX, 78260 210-657-1400	91,000	NA	102,000	James Allen, james@jalleninvest.com
20 Drought Properties Inc. ⑱ droughtproperties.com	8151 Broadway St. #100 San Antonio, TX, 78209 210-824-1133	83,173	NA	81,173	Harry Drought Sr., hdb@droughtproperties.com
21 JLL ⑲ jll.com	9601 McAllister Hwy. #1100 San Antonio, TX, 78216 210-309-9888	61,800	Tri County	1,691,000	Chuck Kleg
22 Area Real Estate ⑳ areare.com	1221 Broadway #104 San Antonio, TX, 78215 210-417-4311	55,325	NA	1,856,244	David Adelman, david@areare.com
23 Stream Realty Partners ㉑ streamrealty.com	100 N.E. Loop 410 #1500 San Antonio, TX, 78216 210-930-3700	54,210	NA	2,353,498	Allan Young, ayoung@streamrealty.com
24 Sirell Real Estate Services ㉒ sirell.com	70 N.E. Loop 410 #250 San Antonio, TX, 78216 210-402-0800	52,000	NA	598,325	William Ellis
25 The Richland Cos. ㉓ therichlandcompanies.com	5413 Bandera Rd. #304 San Antonio, TX, 78238 210-522-1200	51,962	Potenza Plz. 145,910	529,680	Edna Meyer-Nelson

► CLOSER LOOK

16M

Total retail square footage managed by firms on this list

ANOTHER LOOK: COMMERCIAL SPACE MANAGED

Transwestern	3.5M
CBRE Group Inc.	3.1M
Endura Advisory Group	2.7M
Cencor Realty Services	2.5M
Stream Realty Partners	2.4M

ABOUT THE LIST
Information was obtained from firm representatives. Information on The List was supplied by individual companies through questionnaires and could not be independently verified by the San Antonio Business Journal. Only those that responded to our inquiries were listed.

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2015-16 BOOK OF LISTS
PLATINUM SPONSORS

1. All acquired Travis Commercial Real Estate in July
NOTES: NA - not applicable, not available or not approved

* Indicates that company was not ranked on prior year's list

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