

M. Boone Smith Joins The Richland Companies as Director of Leasing

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October 10, 2017— [The Richland Companies](#) recently announced M. Boone Smith has joined their Houston office as Director of Leasing. Smith joins Richland from Patriots Texas Properties, where he served as Managing Partner. In this role, he oversaw the purchase of \$1.2 million dollars of real estate, developed and managed eight properties, and built a team of real estate agents, lenders and contractors. Prior to that, he formed Patriots Junk Removal & Hauling where he

managed all aspects of this business including accounting, marketing, public relations, sales, lead generation, and customer service. He sold the company in August 2016, five years after founding it. Before embarking on his entrepreneurial endeavors, Smith served in the United States Navy from 2004-2010 as a Visit, Board Search & Seizure Team Leader and Divisional Leading Petty Officer in the Sonar Division. In 2010, he received the USS John L. Halls Sailor of the Year Award.

As Director of Leasing, Smith will lead the Richland Leasing and Tenant Representation teams in marketing and leasing Richland's 35-property portfolio and strategic third-party properties in Houston, Laredo, Corpus Christi and Nashville as well as representing clients locally, regionally and nationally in identifying locations and negotiating commercial leases in multiple markets across the United States.

"Boone's business building spirit and real estate background combined with his military experience brings a unique set of skills to Richland, which will help us continue to grow our leasing and tenant representation divisions with new and innovative practices as well as hone our crisis response procedures, which is essential for all businesses to have, especially in the commercial real estate industry. We're excited he is here and feel he will be an asset to the entire Richland family," says Edna Meyer-Nelson, President and CEO of The Richland Companies.

Boone holds a Bachelor of Arts in English from the University of Maryland and Masters of Business Administration from the University of Houston, C.T. Bauer College of Business, Graduate Real Estate Program.

He is a member of the Veteran of Foreign Wars and a committeeman of the Houston Livestock Show & Rodeo.